legalesign
e-signature for business

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Summary

- Modernise and innovate business process

- Voyager Infinity eSignature integration

- 53.3% of documents signed within 3 hours and 73.3% within 24 hours

- User-friendly software

- Realtime tracking

- Fast mobile eSigning

- Improved productivity

InfoSec People is an award winning cyber security recruitment consultancy that switched from a previous eSignature provider to Legalesign - rapidly speeding up its eSignature process to just "a couple of clicks" while tracking its progress in real-time.

Why use electronic signature software?

Lauren Thompson, Operations Manager with InfoSec People (pictured above), says the recruitment industry processes needs to modernise and use innovative technology, such as Legalesign.

"As a technology and cyber recruiter we like to be trailblazers using the most advanced technology, the most efficient technology, but also the most secure technology that shortens processes. In this day and age everybody wants everything at the end of their fingertips."

"I think the recruitment industry processes are clunky and a bit outdated, so to be at the forefront of technology and the first to introduce these things, and to always be pushing for innovative changes, is important to us. Legalesign helps us meet these needs."

Why use Legalesign?

"We were quite early adopters of eSignature, but Legalesign has certainly been the most efficient process for tying up with our CRM system."

By using the Voyager recruitment software that integrates Legalesign in their Infinity CRM system, InfoSec People sent out 226 documents in the last year. 53.3% were signed within 3 hours and 73.3% were completed within 24 hours.

Lauren comments on the considerable admin time now saved, thanks to Legalesign, "When using the previous eSignature company on our CRM system we had to run two systems side by side and manually download signed documents and re-upload them. That took a fair bit of administration, keeping an eye on which documents were signed and which ones weren't. Now that process is entirely automated, so when we send a document directly through our CRM system and it is signed, it automatically uploads and that removes a big portion of the admin burden."

Easy-to-use eSignature software

Everyone can use it with ease, says Lauren. "I haven't had a single query since we've switched to Legalesign, which shows it is very user friendly. It's used by nine out of ten of our staff and is pretty self-explanatory; we don't even have to send out instructions, just two clicks and it's done. It's as simple as sending an email.

"It's super simple, super speedy. We haven't had clients or candidates express any issues with it over the year and I think that's really unusual and speaks for itself really, showing it's the quality of the product."

Tracking, mobile and fast signing

Lauren likes being able to track the progress of contracts. 'I like that it sends notifications when the signer has viewed the contract and you can check on its progress in real-time. If you are sending contracts by email you get the occasional comment, 'Oh I haven't had it," or, "I've lost the email". Now we can see that they have actually read it and if they've viewed the document but not signed it, we can contact them and ask if they have any queries.

"It's useful being able to access Legalesign with tablets and smart phones. Often someone will receive an email from us on their phone saying a signature is required, then quickly sign the document with their finger tips, and it takes them just seconds.

"I also like being able to see draft versions of a document. Every now and then someone will say, 'I need to share this with a colleague, could you please send this as a pdf version?' Being able to download a pdf version is really useful."

Improved productivity

The benefits of using Legalesign bring great value, says Lauren. "It has certainly increased productivity of my role which includes handling contracts and compliance. Now, rather than spend an hour or so prepping up each contract and uploading it on to the eSignature platform we used before, we've managed to pre-populate text boxes into fields on Legalesign's system, i.e. name and job title. Being able to merge fields this way has saved us so much time."

For more information about Legalesign eSignature contact:
Tel: 01223 628 950
Email: contact@legalesign.com
Try the free trial at https://legalesign.com/

For more information about InfoSec People contact:
Tel: 01242 507100
Email: @infosecpeople.co.uk
Website: https://www.infosecpeople.co.uk/

For more information about Voyager Infinity contact:
Tel: 0800 008 6262
Email: customers@voyagersoftware.com
Website: https://www.voyagersoftware.com/